



Position:

Real Estate Agents and Salesperson

Real estate agents and salespersons act as agents for the sale or purchase of houses, apartments, commercial buildings, land and other real estate and are employed in the real estate industry.

Occupation Fast Facts:

- The average wage for Real Estate Agents in British Columbia (B.C.) was \$23.60/hour in 2018.
- In 2019 there were a total of 2,757 employee jobs in Real Estate in B.C. **An additional 15,496 people were self employed in this position (85%).**
- Nationally, there were 966 Real Estate program completions in 2016, with 133 completions in B.C.
- In B.C. the number of jobs in Real Estate is expected to grow by 12% between 2019 and 2026.
- The 'Offices of Real Estate Agents and Brokers' industry employed 97.2% of all Real Estate Agents in 2018.
- Other occupations employed in the Real Estate industry include Property Administrators, Caretakers, Financial Auditors and Insurance Brokers.

Regional Job Profiles:

Location	2021 Forecasted Jobs	2018		
		Avg. Hourly Wage (\$)	Median Hourly Wage (\$)	Annual Median Wages (\$)
Whistler	26	23.88	19.45	40,463
Vancouver	722	23.88	19.45	40,463
Squamish	Insuf. data	Insuf. data	Insuf. data	Insuf. data
North Van	97	23.88	19.45	40,463
West Van	74	23.88	19.45	40,463

Stand Apart:



What makes your company a great place to work? Discuss your strengths, workplace culture, and any unique benefits to set your company apart.

Visit squamish.ca/tools-and-resources/ for more inspiration.

Regional Job Postings: January 2019 – January 2020

Location	Whistler	Squamish	West Van.	North Van.	Vancouver
Unique Postings	Insuf. data	7	2	8	35
Posting Intensity	n/a	2:1	1:1	4:1	3:1
Posting Duration	n/a	29 days	8 days	17 days	49 days
Top Jobs Posted	n/a	Real Estate Specialist	Real Estate Specialist	Real Estate Specialist	Real Estate Specialist
Education Mention	n/a	Unspecified	Unspecified	Unspecified, Bachelor's	Unspecified, Bachelor's
Experience Mention	n/a	Unspecified	Unspecified, 2-3 Years	Unspecified, 4-6 Years	2-3 years, 4-6 Years
In-Demand Skills	n/a	Real Estate	Sales	Real Estate	Real Estate
Top Sites	n/a	Glassdoor	Glassdoor	Neuvoo	Wowjobs

Change Up Your Tactics:

Hard to hire? Try something new. Launch an employee referral program, work with a professional recruiter, partner with education providers, or leverage support from WorkBC.ca.

Want to learn more?

Contact economicdevelopment@squamish.ca to enquire about customized industry and labour data for your company.

Source: EMSI 2020

